

SOUTHWEST ALABAMA WORKFORCE DEV COUNCIL REGION 9, INC

SAWDC Alabama Works
 FY2018 Budget - **Approved**
 October 1, 2017 through September 30, 2018

	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	FY2018	FY2017	Variance
Income															
43410 - Contributions - unrestricted	0.00	22,500.00	34,185.75	13,500.00	0.00	9,185.75	12,500.00	6,500.00	9,185.75	35,000.00	50,000.00	21,685.75	214,243.00	222,288.48	(8,045.48)
43450 - Contributions - restricted	14,387.50	15,090.58	29,802.75	29,802.75	29,802.75	29,802.75	29,802.75	59,802.75	54,802.75	54,802.75	54,802.75	54,297.17	457,000.00	442,392.60	14,607.40
45000 - Interest income	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	144.00	155.50	(11.50)
Total Income	14,399.50	37,602.58	64,000.50	43,314.75	29,814.75	39,000.50	42,314.75	66,314.75	64,000.50	89,814.75	104,814.75	75,994.92	671,387.00	664,836.58	6,550.42
Expense															
61000 - Accounting fees	1,000.00	1,000.00	1,000.00	8,500.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	19,500.00	18,912.50	(587.50)
61300 - Advertising and marketing	0.00	5,000.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	500.00	(9,500.00)
62220 - Catering	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00	12,000.00	9,965.70	(2,034.30)
62400 - Depreciation	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	360.00	330.55	(29.45)
62510 - Dues and subscriptions	350.00	350.00	350.00	350.00	1,350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	5,200.00	4,411.70	(788.30)
63000 - Employee benefits	2,633.33	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	5,366.67	61,666.67	26,476.44	(35,190.23)
63520 - Insurance	3,000.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	1,600.00	6,100.00	5,741.00	(359.00)
64110 - Meetings	500.00	500.00	2,000.00	500.00	500.00	2,000.00	500.00	500.00	2,000.00	500.00	500.00	2,000.00	12,000.00	7,251.03	(4,748.97)
64510 - Other expense	10,000.00	20,000.00	10,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	85,000.00	84,104.81	(895.19)
65110 - Payroll tax	1,581.00	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	2,052.75	24,161.25	18,371.69	(5,789.56)
65500 - Postage and shipping	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	240.00	123.05	(116.95)
66000 - Rent	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	3,000.00	1,000.00	1,000.00	1,000.00	1,000.00	36,000.00	40,730.55	(8,269.45)
67000 - Salaries and wages	20,666.67	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	26,833.33	315,833.33	209,074.08	(106,759.25)
67500 - Supplies	2,000.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	10,800.00	300.00	15,300.00	12,300.00	42,800.00	39,427.38	(3,372.62)
68220 - Telephone	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00	6,727.29	727.29
68510 - Travel	2,000.00	2,500.00	750.00	2,500.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	13,750.00	9,265.15	(4,484.85)
Total Expense	45,281.00	66,952.75	55,202.75	52,952.75	44,702.75	45,202.75	43,702.75	45,702.75	55,702.75	43,702.75	58,702.75	105,802.75	663,611.25	481,412.92	(182,198.33)
Net Operating Income	(30,881.50)	(29,350.17)	8,797.75	(9,638.00)	(14,888.00)	(6,202.25)	(1,388.00)	20,612.00	8,297.75	46,112.00	46,112.00	(29,807.83)	7,775.75	183,423.66	(175,647.91)

SAWDC Alabama Works
 FY2018 Budget - General Operations
 October 1, 2017 through September 30, 2018

5:06 PM

09/08/2017

Cash Basis

	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	TOTAL	
Income														
43410 - Contributions - unrestricted	0.00	22,500.00	34,185.75	13,500.00	0.00	9,185.75	12,500.00	6,500.00	9,185.75	35,000.00	50,000.00	21,685.75		
Baldwin County Commission		22,500.00											22,500.00	
Georgia Pacific			25,000.00										25,000.00	
Eichold Foundation				1,000.00									1,000.00	
City of Mobile				12,500.00			12,500.00			12,500.00		12,500.00	50,000.00	
Mobile County			9,185.75			9,185.75			9,185.75			9,185.75	36,743.00	
Clarke County Commission								6,500.00					6,500.00	
Baldwin County Board of Educaiton										22,500.00			22,500.00	
Mobile Area Chamber of Commerce											50,000.00		50,000.00	
45000 - Interest income	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	144.00	
Total Income	12.00	22,512.00	34,197.75	13,512.00	12.00	9,197.75	12,512.00	6,512.00	9,197.75	35,012.00	50,012.00	21,697.75	214,387.00	
Expense														
61000 - Accounting fees	1,000.00	1,000.00	1,000.00	8,500.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	19,500.00	monthly contract with CSB; annual audit/990
61300 - Advertising and marketing	0.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	sawdc website upgrade
62400 - Depreciation	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	360.00	depreciation
62510 - Dues and subscriptions	350.00	350.00	350.00	350.00	1,350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	5,200.00	jackson key; comcast; chmura website hosting
63000 - Employee benefits	1,716.67	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	4,450.00	50,666.67	20% of wages
63520 - Insurance	3,000.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	D&O; worker's comp; general liability; dishonesty bond
64110 - Meetings	500.00	500.00	2,000.00	500.00	500.00	2,000.00	500.00	500.00	2,000.00	500.00	500.00	2,000.00	12,000.00	council, cluster, board meetings
64510 - Other expense	10,000.00	20,000.00	10,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	85,000.00	contractual -demand planning (aviation); IT; other
65110 - Payroll tax	573.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	573.75	7.65% of wages
65500 - Postage and shipping	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	240.00	postage
66000 - Rent	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00	office space
67000 - Salaries and wages	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00	Ed/PM bonus
67500 - Supplies	2,000.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	5,300.00	office supplies
68220 - Telephone	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000.00	office and cell phones
68510 - Travel	2,000.00	2,500.00	750.00	2,500.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	13,750.00	travel including Oct conference and Nov/Jan NFWS meeting
Total Expense	30,190.42	34,650.00	22,900.00	23,150.00	14,900.00	15,400.00	13,900.00	#####	15,400.00	13,900.00	13,900.00	15,400.00	227,590.42	

(13,203.42) NOI

SAWDC Alabama Works
 FY2018 Budget - WoO

October 1, 2017 through September 30, 2018

5:08 PM

09/08/2017

Cash Basis

	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	TOTAL
Income													
43450 - Contributions - restricted	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00	25,000.00	25,000.00	25,000.00	25,000.00	130,000.00
Total Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,000.00	25,000.00	25,000.00	25,000.00	25,000.00	130,000.00
Expense													
61300 - Advertising and marketing	0.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00 website updgrade
62220 - Catering	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00	12,000.00 volunteers lunch/breakfast
63520 - Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.00	1,600.00 event insurance
64110 - Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
64510 - Other expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
66000 - Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	35,000.00	37,000.00 civic center
67500 - Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,500.00	0.00	15,000.00	12,000.00	37,500.00 bookets, backpacks, passports, signage
68510 - Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	0.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	2,000.00	10,500.00	0.00	15,000.00	60,600.00	93,100.00

36,900.00 NOI

SAWDC Alabama Works
FY2018 Budget - AIDT MTC
 October 1, 2017 through September 30, 2018

4:58 PM

09/08/2017

Cash Basis

	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	TOTAL	
Income														
43450 - Contributions - restricted	5,416.67	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	1,077.08	65,000.00	AIDT MTC contract
Total Income	5,416.67	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	1,077.08	65,000.00	
Expense														
63000 - Employee benefits	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	916.67	11,000.00	20% of wages
65110 - Payroll tax	350.63	350.63	350.63	350.63	350.63	350.63	350.63	350.63	350.63	350.63	350.63	350.63	4,207.50	7.65% of wages
67000 - Salaries and wages	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	4,583.33	55,000.00	one staff person
Total Expense	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	5,850.63	70,207.50	

(5,207.50) NOI

SAWDC Alabama Works
FY2018 Budget - AIDT RWC
 October 1, 2016 through September 8, 2017

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09/08/2017

Cash Basis

	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sept 18	TOTAL	
Income														
43450 - Contributions - restricted	8,970.83	9,239.96	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	28,220.09	262,000.00
Total Income	8,970.83	9,239.96	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	28,220.09	262,000.00
Expense														
65110 - Payroll tax	656.63	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	1,702.13	19,380.00	7.65% of wages
67000 - Salaries and wages	8,583.33	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	22,250.00	253,333.33	ED, Operations, PM, and AA
Total Expense	9,239.96	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	23,952.13	272,713.33	

(10,713.33) NOI